



SPEARFISH ECONOMIC DEVELOPMENT CORPORATION

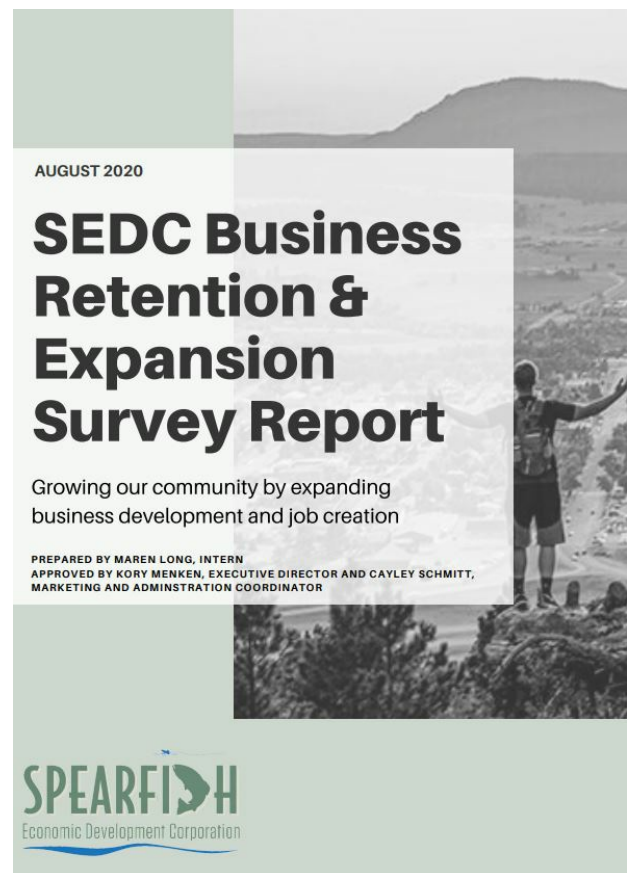
**BUSINESS
NEWSLETTER** 

Volume 5, Issue 9 | September 2020

SEDC Business Retention & Expansion Survey Report Results

A healthy and vibrant local economy is largely dependent upon the well-being of a community's existing companies. Thus, helping our local businesses to both survive and thrive is a vital part of SEDC's overall mission. To that end, SEDC recently sent a Business Retention and Expansion (BRE) survey to our entire membership. Through the survey results, SEDC was able to gain an even better understanding of individual businesses along with their perception of the Spearfish economic climate. The insight will also help guide SEDC as we carry out the action steps of our Strategic Plan. To view the survey results, visit our website or click the link below!

[BRE Survey Results](#)



SEDC President Barb Cline Inducted Into The SD Transportation Hall of Honor

Three people have been chosen for induction into the South Dakota Transportation Hall of Honor for 2020, including SEDC President

Barb Cline.



Barb is the Executive Director of Prairie Hills Transit in Spearfish, a non-profit organization she founded more than 30 years ago. Her mission was, and still is, to fulfill the transportation needs of seniors, so she initiated the Spearfish Senior Transportation in Spearfish in 1989, operating just a few hours a day using a 10-year old van. In 1995, Barb stepped up to the challenge to unify various state agencies' individual transportation to utilize the transit network she was building, which became Prairie Hills Transit.

The purpose of the Transportation Hall of Honor is to recognize those who have made a lasting, valuable or unique contribution to South Dakota's air, highway, public transit, or rail transportation system. The South Dakota Transportation Hall of Honor dates to 1972 and now includes 93 inductees.

Congratulations, Barb!



Spearfish Parks and Recreation Community Input Survey

The City of Spearfish is inviting residents to take part in developing the Spearfish Parks and Recreation Master Plan by completing a Community Input Survey. The survey is anonymous and takes about 15 minutes to complete. It will be open until October 13th.

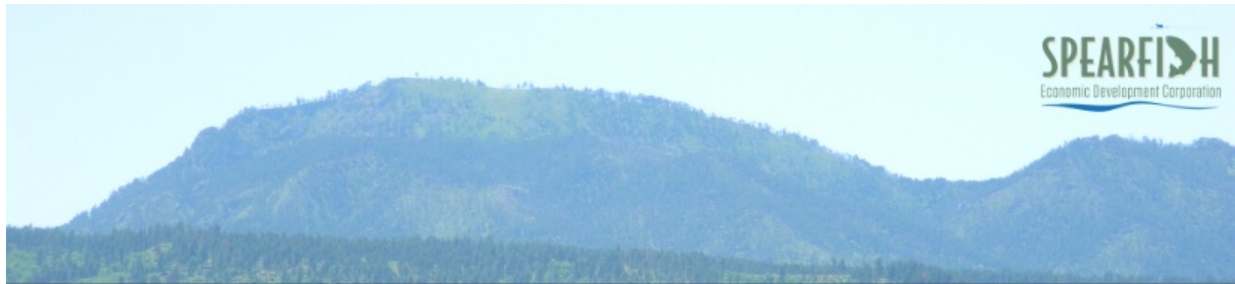
“The feedback from this survey will play a vital role in developing the Spearfish Parks and Recreation Master Plan,” Parks and Recreation Director Tyler Ehnes said. He explained that the master plan will be a long-range planning tool to help to define and unify the vision for all things “parks and recreation” in Spearfish – which include the rec center, rec path, parks, cemetery, sports fields, etc. “We want the community to be part of creating the plan, as these are the spaces and places where they enjoy recreating and spending time,” Ehnes said.

Ehnes encouraged honest feedback on the survey to allow those working on the master plan to have representative data as they move forward on its creation. He added that there will be future community input sessions scheduled, when community members will have an additional venue to provide feedback for the Spearfish Parks and Recreation Master Plan. Details about these input sessions will be forthcoming as they are planned.

“We want the final product to be representative of Spearfish and the ways that

parks and recreation are a mainstay in our community,” Ehnes said, thanking everyone in advance for participating in the survey.

[Take the Survey](#)



SPEARFISH ECONOMIC DEVELOPMENT CORPORATION

BUSINESS SPOTLIGHT

HUB International

Written by Cayley Schmitt | September 5, 2020

Scott Duncan is the Sales Executive at HUB International in Spearfish (formerly known as First Western Insurance.) Scott has been in the insurance business for 15 years specializing in employee benefits for small and large employers.

Scott grew up in Spearfish and is a graduate of Black Hills State University. He moved away after college for other opportunities but, once he started a family, he and his wife decided to move back to their beloved hometown. Scott has been back in Spearfish for 15 years now, raising 3 children and cherishing the friends and clients that have made Spearfish so special to him and his family. He is a proud advocate and generous donor for the Northern Hills CASA Program and has been recognized as the 2020 Agent of the Year in South Dakota. Scott is truly an asset to our community!

HUB International is a Top 5 Global Broker, meaning Scott provides “national-level consultation with local service” to his clients. Scott offers various services such as employee benefits, business insurance, financial and risk services, and human resource consulting. His company’s mission is to advise businesses and individuals on how to prepare for the unexpected. Scott and his team deliver guidance and assistance for businesses wherever and whenever risks exist. For more information on how Scott and his team can help you

or your business, visit their website or stop by their office on Illinois Street in Spearfish!



[Visit the Website](#)

Want to be featured in the Business Spotlight?

Simply fill out the short form below! Your business must be an SEDC member to be selected. If chosen as the Business Spotlight of the Month, you will be asked to answer a questionnaire and take a photo of yourself and staff to be used in the following month's newsletter.

[Business Spotlight Interest Form](#)

Lawrence County Receives \$1 Million In CARES Act Funding

Black Hills Community Economic Development (BHCED) has received \$1 million in CARES Act funding to capitalize and administer a Revolving Loan Fund for Lawrence county. This new revolving loan fund will provide critical gap financing to small businesses and entrepreneurs in Lawrence County in response to the coronavirus pandemic.

These funds were awarded through the U.S. Department of Commerce's Economic Development Administration as part of the recent CARES Act package designed to provide federal economic development assistance programs to help communities prevent, prepare for, and respond to the

coronavirus pandemic.

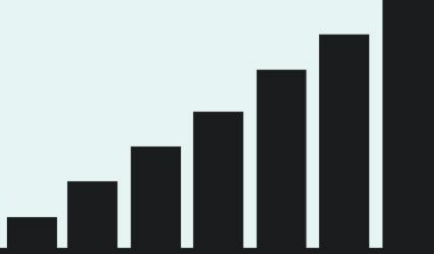
BHCED Executive Director Fran White stated, "This is a great resource to help the economy of Lawrence County recover from the current pandemic. We want to help businesses which have been negatively impacted by COVID-19 with these funds, but we also want to support new business growth to improve the health of the overall economy."

Lawrence County businesses interested in applying or learning more should contact BHCED loan officer Jerred Tarrell at JTarrell@wrbsc.com or 605-721-7437.

**Black Hills Community
Economic Development**
730 East Watertown Street
Rapid City, South Dakota 57701
605-394-1706
<https://bhced.org/>



BY THE NUMBERS



SD Dept. of Labor Reports:

Labor Force	2020	2019
CITY OF SPEARFISH		
Total Labor Force	6,570	6,402
Total Employed	6,113	6,247
Total Unemployed	457	155
% Unemployed	7.0%	2.4%
LAWRENCE COUNTY		
Total Labor Force	14,135	13,628
Total Employed	13,067	13,283
Total Unemployed	1,068	345
% Unemployed	7.6%	2.5%
NORTHERN HILLS (BUTTE, LAWRENCE, MEADE, & PENNINGTON COUNTIES)		
Total Labor Force	91,723	93,785
Total Employed	85,395	91,328
Total Unemployed	6,328	2,457
% Unemployed	6.9%	2.6%

Spearfish City Reports:

BUILDING PERMITS	2020	2019	YTD 2020	YTD 2019
New Residential	8	4	67	39
New Commercial	1	1	10	8
Total Permits	66	30	431	240
Total Dollars	\$5,114,514	\$3,253,210	\$36,198,211	\$26,588,696

SALES TAX	2020	2019	YTD 2020	YTD 2019
2nd Penny Sales Tax	\$422,516	\$566,061	\$2,882,839	\$2,766,425
Hospitality Tax	\$81,708	\$106,789	\$438,045	\$438,868

BUILDING PERMITS AND SALES TAX ARE BASED ON THE MOST RECENT CITY OF SPEARFISH REPORT FROM AUGUST OF 2020

LABOR FORCE DATA IS BASED ON THE MOST RECENT SD DEPARTMENT OF LABOR & REGULATION REPORT FROM JULY OF 2020

Local Economic Development News

BH Pioneer:
[Black Hills Super 6 enjoys large turnout](#)

[Spearfish signs lease agreement with Kids Point](#)

[Local business kicks off BHSU Beeline](#)

[fundraiser](#)

[Sanford Lab to upgrade critical shaft](#)

KOTA:

[Students are back at Black Hills State University and businesses are happy to see them](#)

Newscenter1:

[Spearfish survey asking residents input on recreation master plan](#)

[Spearfish small businesses move forward together](#)

Other:

[Two Places at One Time: Coronavirus Presents Challenges for Working Families](#)

[BHSU Underground Campus finds new home on the 4850 level](#)



Get Involved in the Community!

EIDL / PPP Loans Q&A with SBA

Hosted by SD CEO

Tuesday, September 15th from 10:00 to 11:00 a.m.

Via Zoom Conference

[Learn More Here](#)



Pub and Putt-Putt

Hosted by The Hook Young Professionals

Tuesday, September 15th from 5:30 to 7:30 p.m.

Miller Creek Pub & Patio

[Learn More Here](#)



Downtown Friday Nights

Hosted by the Downtown Business Association

Every Friday from 6:00 to 9:00 p.m.

Main Street in Spearfish

[Learn More Here](#)



Spearfish Chamber Mixer

Hosted by Spearfish Area Chamber of Commerce

Tuesday, September 24th from 4:00 to 6:00 p.m.

Spearfish Equipment

[Learn More Here](#)



605 Black Hills Classic Beer & Music Festival

Hosted by 605 Magazine

Saturday, September 12th from 12:00 - 4:00 p.m.

Lions Park in Spearfish
[Learn More Here](#)

High Plains Country Jamboree
Hosted by High Plains Western Heritage Center
Tuesdays at 5:00 p.m. Until Sept. 15th
High Plains Western Heritage Center
[Learn More Here](#)

Fall Cornhole Classic
Hosted by Spearfish Sasquatch
Saturday, September 19th at 10:00 a.m.
Black Hills Energy Stadium
[Learn More Here](#)

Phantom of the Opera Gala
Hosted by The Hook Young Professionals
Saturday, October 10th
Matthews Opera House
[Learn More Here](#)



*Please share your upcoming events with fellow SEDC members and friends.
Send your events to [Cayley Schmitt](#), SEDC Marketing Coordinator, to be
included in upcoming SEDC monthly newsletters.*



Spearfish Economic Development Corporation | 605-642-3832
office@spearfishdevelopment.com | www.SpearfishDevelopment.com

Let's Be Friends!

